

Reasons to Lease

10 reasons why educational institutions choose leasing

1 100% Financing

Any upfront costs including software, hardware, maintenance, freight, installation and training costs may be included in the lease.

6 Low Monthly Cost

Financing provides use of the equipment at a low, monthly cost. You pay as you use the equipment, instead of paying it all at once.

2 Conservation of Capital

Leasing conserves your working capital by requiring only a minimum outlay of cash; usually just the first and last payments. This frees up your working capital for other profit generating activities and investments.

7 Obsolescence

Leasing allows you to add-on, upgrade or replace obsolete equipment. Because flexibility is one of the greatest benefits of leasing, you never have to be stuck with old, outdated equipment.

3 Preserves Credit

Leasing preserves your bank line of credit so that you are ready, should a business opportunity or unexpected demand for cash occur.

8 Payment Flexibility

Leasing can be tailored to fit your budget requirements. With a variety of payment options like deferred payments, no down payments, and other alternative solutions, leasing can accommodate your needs.

4 Tax Advantages

With current tax laws, the depreciation advantage of ownership is far less attractive compared to leasing. Profitability is derived from use of equipment; not the ownership.

9 End of Lease Options

At the end of the lease term, you can choose to purchase the equipment, upgrade to a new system or continue leasing with an ongoing renewal.

5 Fixed Payments

You can lock in a fixed monthly payment that will not be subject to change. This simplifies the budgeting of monthly payments.

10 Convenience

You will spend a very minimal amount of time arranging a lease and your VAR Resources Account Manager will walk you through the process step-by-step.

For more information on leasing, contact a VAR Resources Leasing Specialist



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